



COOPERATION ANNOUNCEMENT

CAPITAL ADVISORY & FINANCING ARRANGEMENT FOR EPCF PROJECTS

EILA CONSULTING PRIVATE LIMITED, INDIA and **AIL STRUCTURED FINANCE LIMITED, SWITZERLAND**, are pleased to announce their cooperation with each other to jointly advise and assist EPC Contractors for ARRANGING FINANCE for projects being implemented on an EPC + FINANCE BASIS in infrastructure, energy and industrial sectors around the world. Eila and AIL are jointly committed to advise and assist international EPC Contractors on choosing right geographies, projects and delivering cost effective and innovative financing solutions through an established network with financial institutions, ECAs and insurers around the world.

About AIL STRUCTURED FINANCE LIMITED

AIL is an independent firm offering specialized advisory services related to the structuring and financing of exports for energy and infrastructure projects. With tailored financing solutions and the procurement of the required financing AIL finds the ideal financial structure combined with the optimal risk mitigation for projects. AIL structures and arranges financing solutions for companies that either wish to provide a financing package to their end-client in order to enhance the overall competitiveness of their offer or that are requested to provide a financing offer as per a tender process.

www.ailsf.ch

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About EILA CONSULTING PRIVATE LIMITED

Eila Consulting Private Limited is a niche strategy and management consulting company in the energy and infrastructure space and has been working closely with international contractors from Turkey, India, Spain and Russia for projects in India and other parts of the world. Eila Consulting has acted as an extended business development arm to construction companies in identifying and tracking projects, formulating participation and bid strategies, identifying and facilitating joint ventures for projects and advising contractors on overall tender and bidding process in infrastructure and energy sector.

With the cooperation with AIL, Eila intends to be able to provide value added services in the financial engineering space to its clients.

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